

Board and Family Business Consulting

LIZ WEBER, CMC, CSP

WHAT WE DO...

Liz Weber and the Weber Business Services, LLC (WBS) team are strategic leadership advisors who systematically help their clients develop clear strategic plans, transition leaders, develop leadership depth, and measurably enhance operations and the workplace culture, while they scale.

BENEFITS...

- Concise, workable strategic plans to ensure business growth and profitability
- Candid conversations and plans to support the transition of leaders
- Clear exit strategies that may include adding financial partners, selling to employees or others, or complete business closure
- Enhance industry expertise by incorporating non-family leaders
- Develop an Advisory or Fiduciary Board to include non-family members
- Coach Board Directors to enhance their board governance skills and understanding of their roles and responsibilities
- Coach C-Suite leaders to enhance their leadership skills and team depth
- Establish a Family Council to assure family members have a constructive, aligned dialogue and input on board decisions
- Develop talent enterprise-wide to increase efficiencies, skills, flexibility, engagement, and reduce costs



EXPERIENCE...

- Liz and the WBS team have supported a clientele ranging from \$1 Million founder-dependent businesses to global corporations with revenues exceeding \$15 Billion.
- Liz is experienced in facilitating high-profile, strategic planning initiatives and transitioning leaders.
- Liz brings a unique perspective to the boardroom having consulted with corporate, government, and non-profit boards, and serving on national and international-level association boards.
- Liz has authored 10 business and leadership books and is a sought-after leadership keynote speaker.
- Liz has worked with organizations in over 20 countries and had oversight responsibilities for organizations in 129 countries.
- Liz holds an MBA in international business and is one of fewer than 100 people in the U.S. to hold the highest earned designations in two different industries: The Certified Speaking Professional (CSP) and the Certified Management Consultant (CMC).

WHAT CLIENTS SAY...

A prospective client called me for a reference on Liz. They were a bit hesitant to sign with her because some of the management team was afraid Liz would challenge them. I told them she would, but perhaps that's why they needed her.

Kevin Steeley, President, DALB, Inc.

In the last eight months, we have doubled...Before we didn't have a map or a game plan...Now employees are no longer dependent upon me, the owner of the company. I can now see our future so clearly.

Jocelyn Melton, CEO, The Baxter Group

Our company is now focused. Every task we do is directed toward the vision. I had been managing my company, but now I'm leading it.

Kevin Mellott, ServiceMaster of Harrisburg

Contact the WBS office at +1.717.597.8890 or info@WBSLLC.com to discuss how Liz and the WBS team can help you! Check us out at www.WBSLLC.com