



Weber | We Make
Business Services LLC | Leadership
E.A.S.Y.

Expectations • Accountability • Systems • YOU

WHY Weber Business Services, LLC? *We make leadership E.A.S.Y.* Unlike other training or consulting firms, we assign one consultant/trainer to work with your leadership team to partner with you in achieving the success and results you want. This arrangement enables our consultants/trainers to get to know your real leadership & organizational roadblocks quicker so we can help you clear them faster.

We do three things:

1. **Strategic Planning** - We facilitate strategic planning work sessions to help clients create concise, focused plans.
2. **Succession Planning** - We help clients develop organization-wide talent management and staffing plans.
3. **Leadership Development** - We provide training and coaching services and products to develop leadership skills.

We work with leaders to help organizations transition:

- From no business strategy to enterprise-wide focus and clarity
- From no succession plan to enterprise-wide depth
- From a weak leadership team to a respected leadership team



From Our Clients: The Top 10 Benefits of Working with WBS:

We now:

1. Understand why and how to behave as managers and leaders instead of doers
2. Know how to clarify performance expectations to our teams
3. Have the skills and confidence to behave as business leaders
4. Have a clarified future for our organization
5. Know how to build a stronger leadership team, employee population and employee culture
6. Know how to create simple systems and structure for our organization
7. Have meetings that are focused and productive
8. Have fewer "difficult" situations because managers are better at managing "difficult" behaviors and conflicts promptly
9. Have more employees offering suggestions and solutions instead of just a select few
10. Have bench strength and an organization that will survive after the current leader leaves

We work with leaders to make leadership E.A.S.Y.

- **E = Expectations** - Create a clear vision of what the organization will become, as well as clear expectations of what every department & every person needs to do to make that vision a reality.
- **A = Accountability** - Hold yourself, your board, your managers, and your team members accountable to do what is expected.
- **S = Simple Systems** - Create simple, clear, & efficient systems to enhance productivity & develop others & the organization's value.
- **Y = You** - Do YOUR job and lead your team and organization forward.